



## nFocus Virtual Test Service is a low cost managed service for regression testing

How many times have you wished you could assure that the changes you are about to implement will not adversely affect existing functionality?

**We can help you achieve this and typically save up to 50% of your current costs\***

## Do you recognise any of these common regression issues in your organisation?

- ▶ Lack of time to test change has not adversely affected existing functionality
- ▶ Not enough people available with the expertise to perform the required testing
- ▶ Not enough information to provide adequate confidence in the state of the system
- ▶ The cost of regression testing is not known
- ▶ The risk of not regression testing is unknown
- ▶ Automation has not delivered the value you were expecting
- ▶ Quality issues delay implementation with a corresponding impact on the business
- ▶ Changes in production cause failures which lead to expensive workarounds and fixes

If so, you are not alone.

## How does it work?

nFocus Virtual Test Service is a totally outsourced solution which is delivered using a dual shore approach and broadly consists of two phases:

### Assessment phase

A key element to our approach is the assessment phase. This lets us understand your business drivers, your processes and the constraints within which you operate. This also enables us to verify that we can deliver real value to you the customer.

We believe it is imperative to illustrate the return on investment, demonstrating how this value is achieved and provide a sound foundation on which to base our relationship.

The value seen by our customers is dependent on the benefits that the service delivers being achieved at the right cost. We ensure that our costs are lowered by exploiting best-of-breed technologies as part of our innovative approach to regression testing.

\* as identified during the assessment phase.

## Service delivery phase

Our consultants work with your team at your site as well as staff in our testing laboratories to ensure that the service runs smoothly and delivers against the Service Level Agreement (SLA).

Our internal quality control process combined with external signoff of the test definitions means that the service is delivered to the quality targets you have defined.

## Features and benefits

- ▶ **Known cost** of regression testing (as defined by the SLA and contract) allows you to budget effectively. We expect to reduce your costs (typically by 50%) and increase the benefits you derive.
- ▶ **Timely:**
  - ▶ Faster regression testing leads to reduced "time to market" for your products or services
  - ▶ Much shorter lead times on regression set executions means that regression testing is more responsive to change
- ▶ **Information** is provided, which builds confidence and allows risk to be assessed.
- ▶ **Quality gate** - The Virtual Test Service can act as a quality gate for all changes to help safe-guard against the risk of failure.
- ▶ **Flexibility** is built into the SLA and contract allowing you to tailor the service to meet your specific needs.
- ▶ **Scalable** to your requirements; we are in the regression testing business and have the capability to scale the service to meet your growing requirements.
- ▶ **Repeatability** is guaranteed so that each test is executed in a consistent manner.
- ▶ **Focus** - Your team is free to concentrate on the activities that provide most value:
  - ▶ Increased staff morale (manual regression testing can be tedious)
  - ▶ Removes constraints on skills and accommodation

Please contact us for further details or to arrange a visit from one of our test consultants.